



Invest Jigawa
...tune to the future



**20
23** | **ANNUAL
REPORT**

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NATIONAL ANTHEM

Arise, O Compatriots
Nigeria's call obey
To serve our fatherland
With love and strength and faith
The labor of our heroes past,
shall never be in vain
To serve with heart and might,
One nation bound in freedom, peace and unity.

Oh God of creation,
Direct our noble cause
Guide our leader's right
Help our youth the truth to know
In love and honesty to grow
And living just and true
Great lofty heights attain
To build a nation where peace and justice shall reign.

NATIONAL PLEDGE

I pledge to Nigeria my Country
To be faithful, loyal and honest
To serve Nigeria with all my strength
To defend her unity
And uphold her honour and glory
So help me God.



HIS EXCELLENCY

MALAM UMAR A. NAMADI_{FCA}
EXECUTIVE GOVERNOR
JIGAWA STATE



His Excellency
Engr. Aminu Usman MNSE
Deputy Governor
Jigawa State

TABLE OF CONTENTS

1.0 2023 IN SUMMARY	6
2.0 INVESTJIGAWA TEAM	7
3.0 DIRECTOR GENERAL’S REMARKS	8
4.1 Functions and Powers of the Agency	9
4.2 Services	10
4.3 Vision	10
4.4 Mission	10
5. AGENCY ADMINISTRATION	11
6. COMMUNICATION AND MARKETING	15
7. ADVOCACY AND STAKEHOLDER ENGAGEMENT	17
8. INVESTOR RELATIONS	29
9. ADHOC ASSIGNMENTS	34
10. SUMMARY OF ACHIEVEMENTS	35

1.0 2023 IN SUMMARY

MAJOR ACHIEVEMENTS IN 2023

- Construction of fumigation chamber at the Maigatari Export Processing Zone funded by the Jigawa State Government under PPP arrangement with Comtraex through a grant from NEPC reached 98%
- Ranked 2nd on Ease of Doing Business (EoDB) subnational Presidential Enabling Business Council (PEBEC) report
- Signed MOU with CoAmana Market Limited on Market digitization
- Achieved mutual understanding between National Export Processing Zone Authority (NEPZA) and Jigawa State Government to make Maigatari Export Processing Zone (MEPZ) operational
- MOU Sign between Jigawa State Government with Spire USA Inc. on Aqua Based Community Development

ENGAGEMENTS

- **5 Site Visits**
- **10 Programs**
- **86 Meetings**

PIPELINE PROJECTS

- **7 Agribusiness**
- **4 Manufacturing**
- **1 Renewable Energy**
- **3 Others**

15 new investments with estimated value of \$1.42 Billion (USD) and 1,650 Jobs creation estimate

2.0 INVESTJIGAWA TEAM



Furera Isma Jumare
Director General



Barr. Muhammad Tahir Abubakar
Secretary/Legal Adviser



Sanusi Shehu
Director Admin. And Finance



Nafiu Halilu
Head of Investment Facilitation



Rabiu Usman
Snr. Tech. Asst. Stakeholder Mgt.



Ibrahim Mukhtar Baba
Accountant

Ibrahim Abdulkareem
Data Analyst



Usman Muhammad Saudi
Tech. Asst. Investor Relations



Amina Binyaminu Usman
Tech. Asst. Administration



Abdulrahman Adam
Research Officer

3.0 DIRECTOR GENERAL'S REMARKS



In 2022 we had planned to, with the organisation development activities we had embarked upon, ensure that InvestJigawa functioned more effectively, where we would ensure the finalisation and adoption of the InvestJigawa's five-year strategic plan, the revised InvestJigawa Law, and the Public-Private Partnership (PPP) policy. One of our goals was to man a virtual unit which would indeed transform our Agency into a one-stop-shop for investments. We also planned continuous engagement with the private sector to ensure synergy as we work to provide the enabling environment for businesses to continue to thrive, and help Jigawa State realise its vision of becoming the preferred investment destination in Nigeria. Our focus for 2023 was mainly value addition and manufacturing, as well as climate smart investments, because we believed it would contribute to the industrialisation of our state, with the attendant economic benefits.

Indeed, both the Jigawa State PPP policy and five-year strategic plan were adopted by the State Executive Council, and while the InvestJigawa Law has been revised, it is awaiting adoption and submission to the State Assembly. We also now have desk officers (InvestJigawa Desk Officers) in relevant ministries, who serve as our liaison with their ministries, for investment matters. In our goal for Jigawa State to be Nigeria's preferred destination, our efforts led to the State being ranked the second (2nd) best state in which to do business, improving one step up from the 2021 ranking of third (3rd) position. This was under the Presidential Enabling Business Environment Council (PEBEC's) Ease of Doing Business survey. We also achieved some of our goals of industrialisation of the State with our going into agreement with Comtraex Nigeria Limited where the hibiscus flower would be processed under the brand name "Comtra Jigawa" while the newly State Government-constructed fumigation chamber would be used to fumigate the product under the agreement.

Expectedly, the 2023 elections, even though it led to a seamless transition between administrations, somewhat slowed activities across government agencies, including InvestJigawa.

Furera Isma Jumare

4. INTRODUCTION

In October 2013 Jigawa State Government created the Jigawa State Advisory Council on Economic Management and Investment Promotion. This transmuted into the Jigawa State Investment Promotion Agency (InvestJigawa) in 2016 with the enactment of the Investment Promotion Agency Law No.12, 2016. The Agency was established mainly for investment attraction and facilitation, and for the coordination of all investment promotion activities in the state.

4.1 Functions and Powers of the Agency

- (a) Advise and assist the Government on the implementation of all projects and programmes in the investment promotion roadmap of the State;
- (b) Advise and assist the government in creating an attractive and competitive climate for business that will lead to robust economic activities in the State;
- (c) Identify and advise the Government on the programmes and projects that will exploit the natural resources base of the State and create employment for the citizens of the state;
- (d) Source on behalf of the Government, finance for investment from multilateral and bilateral development partners as well as private investors – both domestic and foreign – through public/private partnership and other financial arrangements;
- (e) Assist the State in building capacity for investment project identification, evaluation, planning, execution and management;
- (f) Develop appropriate institutional and regulatory frameworks for investment promotion and facilitation in the State;
- (g) Advise and assist in the establishment of a framework for monitoring and evaluating the progress of the State's strategic economic investment programmes and projects for effective implementation;
- (h) Establish a framework for identifying and proactively engaging the Federal Government and its agencies in investment promotion drive of the State;
- (i) Articulate clear private sector growth strategies for providing needed support and appropriate incentives to grow the local and private sector and enlarge the economic base of the State;
- (j) Advise and assist the Government in developing and maintaining a comprehensive and reliable database on investment opportunities for effective planning especially in areas where the State has demonstrable comparative and competitive advantages;
- (k) Develop a database of reputable and potential investors both within and outside Nigeria with a view to reaching out to them when opportunities arise;
- (l) Conclude arrangements with any person or authority for the effective implementation of any programme or project and to enter into such other contracts as it may deem necessary to facilitate its functions under this law;
- (m) Publish and periodically revise data and information on the investment status of the State in order to assist prospective investors both domestic and foreign and also to evaluate State's potentials as an investment destination;
- (n) Plan and organise targeted and well-researched investment promotion activities including tours and road shows aimed at promoting specific investment projects in areas where the State has demonstrable comparative and competitive advantages;

- (o) Procure within its budgetary limit, any property or service it may require for the effective discharge of its function under this law and to dispose of any such property or terminate any such service;
- (p) Request the head of any ministry, department or agency of the Government to furnish it with any document, explanation or other information it may require for the due execution of its functions under this law;
- (q) Regulate its own proceedings;
- (r) Do such other things as are necessary and incidental, supplemental or conducive to its function under this law.

4.2 Services

- Provision of information about investment opportunities in key sectors.
- Investment advisory and facilitation.
- Incentives negotiation and facilitation.
- Negotiation of Public-Private Partnership agreements between the state government and private investors.
- Support in accessing land or other state government services.
- Facilitation of contractual arrangements between investors and local producers/ suppliers.

4.3 Vision

That Jigawa State shall be the preferred investment destination in Nigeria.

4.4 Mission

To identify, promote and facilitate the exploitation of opportunities for private sector investments that will create jobs for and promote the prosperity and wellbeing of the citizens of Jigawa State.

InvestJigawa in delivering its mandate aims to foster an enabling environment that attracts private sector investments, especially climate-smart investments, and support their growth and impact on the State. From 1st January to 31st December 2021 the Agency embarked on activities that would achieve these objectives. The activities included investor targeting events, town hall meetings, stakeholder forums, aftercare visits to existing investors, as well as reaching out to potential investors and engaging with other stakeholders in both the public and private sectors.

Apart from fulfilling its core functions, InvestJigawa also had other ad hoc assignments that engaged the agency in 2021. Some of these assignments included its role as secretariat for the Ease of Doing Business (EoDB) Steering Committee and the Industrial Park Committee, as well as participation in quarterly meetings of the Infrastructure Concession Regulatory Commission (ICRC)'s Nigeria Public Private Partnership Network (NPPPN) and that of the Presidential Enabling Business Environment Council (PEBEC)'s EoDB Secretariat's Quarterly Meeting of State EoDB Reform Champions.

This report is presented in the following six sections: Agency Administration; Communication and Marketing; Advocacy and Stakeholder Management; Investor Relations; Ad Hoc Assignments and Achievements.

5. AGENCY ADMINISTRATION

In its continued strive to ensure the functionality of the Agency and effective delivery of its mandates, during the first quarter of 2023, the Agency held a series of Management and monthly general staff meetings in January. Management and staff meetings aim to enhance communication, collaboration, and decision-making within the agency. These meetings serve as a platform for exchanging information, discussing progress, addressing challenges, and setting goals. A progress review meeting with FCDO-LINKS was also held on 30th March 2023. The meeting serves as a platform for open communication and collaboration between InvestJigawa and FCDO-LINKS, allowing for the identification of potential improvements and adjustment areas to foster a successful partnership for sustainable development.



The staff of InvestJigawa also participated in workshops that would enhance their abilities to carry out their functions. These included:

- In February 2023, a two-day technical session was convened to delve into the Comprehensive Development Framework (CDF) III. The primary focus of this session was to assess the forthcoming five-year development strategy for the state.
- In March 2023, an impactful training session on Aftercare, facilitated by LINKS-FCDO, was administered to the staff of the agency. The objective of this training was to enhance their capacities in effectively executing their roles, particularly in bolstering expansion, retention, and establishing linkages for investment projects.
- During the second quarter of 2023,



InvestJigawa held a General Staff Meeting in April, May, June, and July bringing together the agency's team members to discuss organizational updates, progress on ongoing projects, and key priorities for the upcoming quarter. The meeting provided an opportunity for open communication, fostering collaboration among different departments within the agency. The agency also engaged in two meetings with the Transition Committee in April 2023, to ensure facilitating a smooth transition of responsibilities and updating the committee on the agency's ongoing activities.

- Furthermore, in April 2023, a strategic planning session was conducted to prepare for a progress review meeting with His Excellency the Governor. The meeting was held in preparation for the briefing meeting with His Excellency the newly elected Governor on how to leverage the agency's activities to support and stimulate IGR generation in the state
- In May 2023, InvestJigawa also conducted a planning meeting in preparation for the 3rd InvestJigawa Council Meeting. These meetings focused on setting the agenda, inviting key stakeholders, and organizing the necessary logistics to ensure a successful and productive event.
- After the two-day capacity-building training on aftercare services. InvestJigawa in collaboration with FCDO-LINKs organized an aftercare manual validation session in May



2023. The meeting aimed at reviewing and adopting the aftercare manual, which would strategically enhance and support the agency's after-care service delivery to investors.

- The InvestJigawa management team attended a two-day Master Class training on investor targeting and lead generation in May 2023. The training was facilitated by WAVTEQ with the support of FCDO-LINKs. The workshop aimed to equip the participants with advanced skills and strategies to identify potential investors, tailor value propositions, handle inquiries, and offer tailored services to prospective investors.





○ In June 2023, InvestJigawa held a management team meeting to review the agency's activities. Similarly, the InvestJigawa team engaged in a debriefing meeting with His Excellency the Deputy Governor to provide comprehensive updates on the agency's activities and progress.

○ The agency participated in the Digital Access Program aimed at advancing the implementation of the Nigerian Digital Economy Policy and Strategy (NDEPS) at the state level. The program held between May to July 2023,

focused on harnessing technology for sustainable economic development and inclusive digital transformation in Jigawa State.

- In July 2023 the agency held a progress review meeting with His Excellence Deputy Governor on InvestJigawa activities and a debriefing meeting with His Excellency the Governor on the 3rd China-Africa Economic and Trade Expo (CAETE).
- On the 4th of September, InvestJigawa held a management meeting to discuss various operational matters. This internal meeting served as a platform for reviewing ongoing projects, discussing strategic priorities, and ensuring effective coordination within the organisation. The meeting was critical to the Agency's commitment to maintaining transparency and efficiency in its day-to-day operations.
- On the 18th of September, InvestJigawa actively participated in a meeting organised by the Commerce and Investment sector. The meeting was dedicated to the sharing of budget allocations and envelopes. During the gathering, stakeholders from both public and private sectors discussed the budgetary plans and allocations for the upcoming fiscal year. InvestJigawa's presence at the event underscored our dedication to collaborative efforts and partnerships within the sector to advance the economic growth and investment climate in Jigawa State.



- On the 19th of October, the Agency conducted its weekly briefing and progress review meeting with His Excellency the Deputy Governor, providing updates on the agency's ongoing activities.
- On November 19th, the Agency held a management meeting to discuss various operational matters.
- On 28th November, the Agency hosted a seminar for the Micro, Small and Medium Enterprises (MSMEs), on “Value Addition for Export”. Held at the Manpower Development Institute, Dutse. The primary objective was to enlighten MSMEs about the opportunities and benefits of value-addition for their agricultural produce as well as export opportunities for individual businesses. Some of the benefits outlined during the seminar includes; improving incomes, generating employment, and maximising profit through the export of finished or semi-finished goods.



6. COMMUNICATION AND MARKETING

Within the first quarter of 2023, the Agency participated in a technical deep dive virtual meeting with PEBEC on the 2nd subnational Ease of Doing Business (EoDB) report in March 2023. The goal of the meeting was to discuss the methodology of the survey and the performance of the subnational, where Jigawa state was ranked 2nd among the 36 states and FCT Abuja.

During the second quarter, in April 2023, InvestJigawa participated in a joint business relationship meeting between the Jigawa State of Nigeria and Zinder Niger Republic. High-level delegations from both regions discussed how to strengthen cross-border trade and explore opportunities for seamless movement of goods. The need for commitment to support business activities and infrastructure development along the Maigatari and Zinder routes, particularly around the Maigatari Export Processing Zone was emphasized.

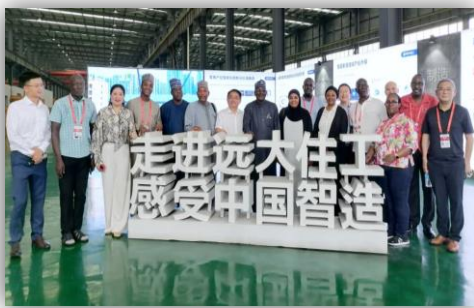


In late May and early June 2023, InvestJigawa participated in virtual meetings with the National Information Technology Development Agency (NITDA) to explore opportunities for adopting the National Policy on Second Level Domain (2ND LD) in a Federal institution. These engagements aimed to create a conducive digital environment to attract potential investors and businesses to Jigawa State.

InvestJigawa together with other delegates of the Jigawa state government led by His Excellency, the Deputy Governor of Jigawa State, Engr. Aminu Usman Gumel participated in the 3rd China-Africa Trade Expo held in late June to early July 2023, in Changsha, Hunan Province, Republic of China. The event provided a platform to showcase Jigawa State's investment potential and attract foreign investors to explore opportunities in the state.



During the Expo, InvestJigawa actively participated in the Project Fair of the Pilot Zone for In-Depth Cooperation. The fair provided an avenue to engage with Chinese companies interested in investing in Jigawa State, paving the way for potential collaborations and investments. Likewise, InvestJigawa took part in the Hunan-Africa Product and Tourism Promotion Conference in Hunan Province. The conference provided an opportunity to promote Jigawa State's products, tourism sector, and potential business partnerships. Subsequently, field visits to prominent companies in the region were carried out and allowed the agency to explore collaborations and knowledge sharing.



- On November, 13th – 15th, the Agency participated in the 6th edition of NDIS Nigerian in Diaspora Investment Summit 2023, which had as its theme “New Vistas, New Aspirations, and New Visions: The Diaspora and National Development”. The summit’s thematic focus was Investments in areas such as Agribusiness, Health, Education, Manufacturing, and Real Estate Management. The Agency was represented by Nafi’u Halilu, Head of Investment Facilitation and Usman Saudi, Technical Assistant Investor Relations, who interacted with potential investors and identified the promising opportunity for Jigawa State to partner with the private sector in establishing the Special Agro-Industrial Processing Zone (SAPZ).



7. ADVOCACY AND STAKEHOLDER ENGAGEMENT

During the first quarter in February 2023, InvestJigawa held a Public-Private Partnership (PPP) Stakeholder Forum with relevant state MDAs. The goal of the forum was to enlighten the stakeholders about the Jigawa State PPP policy, the role of InvestJigawa and other relevant MDAs



regarding the implementation of PPP projects in the state.

The Agency also held a series of Advocacy and Stakeholder Management meetings during the reporting period as follows:

Tourism (MCICT) held on 7th February 2023 regarding the development of Maigatari Export Processing Zone.

Meeting with Permanent Secretary Ministry of Commerce, Industry, Cooperative and Tourism (MCICT)



- Meeting with the Great Northern Agribusiness (GNA) team and His Excellency the Governor on 3rd March 2023 to review progress, challenges and way forward of the sugar project in Gagarawa.
- Meeting with His Excellency the Governor on 23rd March 2023 to review progress regarding the development of Gagarawa Industrial Park (GIP)
- Joint technical meeting with officials from the state Water Board, Due Process and Project Monitoring Bureau, Ministry of Water Resources and Ministry of Commerce, Industry, Cooperative and Tourism regarding water project at GIP on 9th and 22nd March 2023.
- Meeting with Director General Due Process and Project Monitoring Bureau regarding contract processes for engagement with Comtraex Limited to establish a fumigation

chamber and hibiscus flower processing facility in Maigatari Export Processing Zone on 3rd March 2023.

- Courtesy call to His Highness the Emir of Dutse on 20th March 2023 to solicit more support in terms of investment promotion activities.



- Meeting with National Economic Council (NEC) monitoring team on 27th March 2023



During the second quarter, in May 2023, InvestJigawa held the 3rd InvestJigawa Council Meeting. The agency also held a series of community engagement, and advocacy meetings as follows:

- InvestJigawa in collaboration with CoAmana Market Ltd held a meeting with Hadejia Business Group in May 2023. The meeting focused on the digitalization of farmers, businesses trading activities and linkages.



To ensure faster, easier, business transactions through the use of technology platforms. The agency also facilitated a stakeholders' luncheon event focusing on the CoAmana project with business groups, agents,



and other stakeholders for a deeper understanding of the project.

- In April and May InvestJigawa conducted field visits and community engagement at Baranda, Dutse LGA in respect of the rice project of Kadume Green Consortium Ltd. The interactions aimed to enhance community participation in the development project.



- InvestJigawa team met with representatives of the Bureau for Public Enterprises (BPE) in May 2023, to discuss potential support for state asset optimization and implementation of the recently adopted Jigawa State PPP policy. The meeting explored opportunities for transaction advisory support and collaboration in various sectors.



- InvestJigawa hosted a meeting with FCDO/British High Commission and Jigawa State stakeholders in May 2023. The meeting aimed at exploring potential areas for collaboration and support to promote environmentally friendly energy solutions and implement climate-smart agriculture practices within the State.



- Similarly, the agency attended a project closed-out dinner of the FCDO-LINKS Project to officially mark the end of the project and also discussed the sustainability of the project achievements.



- In June 2023, InvestJigawa facilitated a progress review meeting with the Gagarawa Industrial Committee and His Excellency the newly elected Governor of Jigawa State. The goal of the meeting was to review the status of ongoing projects in Gagarawa Industrial Park and suggest a way forward. Similarly, the agency hosted a joint technical meeting on the Gagarawa Industrial Park water works project in March and June 2023 to further assess the progress made.
- The Agency held a meeting with the Youth Empowerment and Employment Agency in June 2023 to discuss the investment proposal submitted by Spire USA Inc. regarding the Aqua-Agri Based Community Development Export (ABCDE) City Project. The meeting discussed the opportunities for job creation and youth empowerment through the project.
- A meeting was held in July 2023, with the District Head of Dutse regarding land allocation affecting investors in Baranda Forest Reserve, Dutse LGA.
- Site visits and technical committee meetings on Gagarawa Industrial Park were carried out in July 2023.
- The Agency facilitated a meeting with the Lee group and His Excellency Deputy Governor on the GNA project in July 2023.



- InvestJigawa, on 25th July 2023 facilitated a courtesy visit of Comtraex Nigeria Limited to the newly elected Governor of Jigawa State. The meeting discussed the progress achieved so far regarding establishing a Fumigation Chamber, laboratory and hibiscus cleaning facility at the Maigatari Export Processing Zone.



- On 1st August 2023, the Agency held a meeting with His Excellency the Governor and some council members regarding the



establishment of a fumigation chamber at the Maigatari Export Processing Zone.

- On 2nd August 2023, His Excellency the Executive Governor of Jigawa State Malam Umar Namadi, paid a working visit to the Nigeria Export Processing Zones Authority (NEPZA). The governor, accompanied by the director general of InvestJigawa, Furera Isma Jumare and other Jigawa State officials, met with the MD/CEO, Professor Adesoji Adesugba, and his team, discussions centred on the need to resuscitate Maigatari export-free zone in Jigawa State.

- On 8th August 2023, a team from the Nigeria Export Processing Zones Authority (NEPZA) led by Engineer David Balami, visited Maigatari EPZ as a follow-up to the working visit to NEPZA by Jigawa State Governor His Excellency Malam Umar Namadi on 2nd August 2023. The purpose of the visit was to assess the infrastructure status of the ME PZ.



The

Jigawa State team is comprised of InvestJigawa and the Ministry of Commerce, Industry, Cooperatives and Tourism. The team was led by the Honourable Commissioner Ministry of Commerce Aminu Kanta.



- On August 14th, 2023, the Agency conducted a progress review meeting with His Excellency the Deputy Governor to provide updates on InvestJigawa's activities. The discussion covered various topics, including the status of mining licenses, the land application by Lee Group for rice farming, progress on the fumigation chamber project, and preparations for the upcoming visit of the British High Commissioner to Jigawa State.
- On August 16th, 2023, the Agency conducted a debriefing meeting with the Permanent Secretary of the Office of the Deputy Governor. The purpose of the meeting was to provide an overview of the Agency's activities and ensure a clear understanding of its core mandate.
- On August 17th, 2023, InvestJigawa convened a progress review meeting with His Excellency the Deputy Governor to discuss the state-owned mining licenses and explore strategies for leveraging them to attract investments into the sector.
- On August 22nd, 2023, the Agency participated in a committee meeting established to discuss the repositioning of the Alternative Energy Agency with a focus on enhancing its strategic direction.
- On August 24th, 2023, the Agency played a key role in facilitating an agreement between Babandoki Limited and Muhassal Limited for the subcontracting of the construction of a fumigation chamber at MEPZ.
- On the 11th of September, the Agency also participated in a meeting of a committee set up by the Jigawa State Government on the repositioning of the Alternative Energy Agency and reviewed a draft bill for restructuring the Agency. This demonstrates the State Government's



commitment to making the Agency more functional and productive.

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- On the 17th of October, the Agency had a meeting with Living Carbon Jigawa Project Limited (LCJ) and stakeholders from state MDAs. The meeting focused on a proposed carbon project and regenerative agriculture. The project aimed to foster sustainable agricultural initiatives in the state.
- On the 23rd and 27th of October, the Agency had a meeting that focused on the optimization of state assets and developing a state assets register. The meeting represents a remarkable milestone, with the Bureau of Public Enterprise (BPE) expressing its intent to offer technical guidance, supporting the state in optimizing and unlocking the potential of previously underutilized and redundant state assets. The collaborative effort aims to establish a reliable and comprehensive Assets Register, enhancing the strategic management of state resources.
- On October 25th of October, the Agency participated in a stakeholder dialogue on tax compliance and revenue mobilisation organised by the Jigawa State Internal Revenue Service. The dialogue aimed at improving tax administration, and collection and widening the state tax net to ensure an improved internally generated revenue.
- On the 26th of October, the Agency had a meeting with MAG Group Limited, the Nigerian Arabian Gulf Chamber of Commerce (NAGCC), and His Excellency, the Governor. The meeting focused on positioning Jigawa as a certified producer of sesame seeds and exploring potential trade opportunities with the United Arab Emirates (UAE). The discussions emphasized the significant potential of the state in sesame seed production, highlighting the need to collaborate to foster trade relations and expand the global reach of Jigawa's agricultural products.
- On November 6th, the Agency participated in a committee meeting with potential input suppliers on the Jigawa state and Federal government wheat programme. The team included DG InvestJigawa, the Chairman of the Sub-Committee, the Special Adviser on Cluster Farming, and InvestJigawa's Head of Investment Facilitation. The visits aimed at ascertaining the production capacities and quality of the products produced by the companies, which have been shortlisted among other input suppliers, to participate in the Federal Government/Jigawa State Wheat Programme.
- On November, 7th, the Agency facilitated a committee meeting led by the DG InvestJigawa, the Vendors Identification and Selection Sub-Committee and the Nigeria Incentive-based Risk Sharing System for Agricultural Lending (NIRSAL) to discuss a potential partnership on the Federal Government/Jigawa State Wheat Programme. NIRSAL, a key player in agricultural financing, brings a wealth of experience in the risk-sharing model. The proposed partnership is strategic and aims to ensure timely and reliable input supply and distribution to farmers, a robust monitoring process, and effective recovery. The end goal is to also support the state's other agricultural



programmes, empower farmers, improve productivity and boost food security.

- On November, 9th, the Agency participated in a sensitization meeting with Ministries, Departments and Agencies (MDAs) on asset register development supported by the Bureau for Public Enterprise (BPE). The meeting was conducted by a team from BPE and representatives from the State Accountant General office, for relevant officers of state MDAs to deepen their understanding of the asset registration process and enable accurate completion of templates that would provide information for a comprehensive state asset register.



- On November, 10th, as part of the Agency's aftercare services led by its Secretary/Legal Adviser Muhammed Tahir, facilitated a stakeholder meeting between officials of L & Z Company Limited and the host community of Waza village in Birnin Kudu Local Government. The objective of the meeting was to foster cooperation between the investor and the host community for mutual benefit. Chaired by the District Head of Birnin Kudu, Alhaji Hassan Jibrin, the meeting underscored the importance of collaboration between host communities and investors. Alhaji Hassan Jibrin urged the representatives of the communities to encourage their people to cooperate with the investors. He also called upon the investor to sustain their engagement for the betterment of community relationships. In attendance at the meeting were Ahmed Nuhu the Project Head of the L&Z, Jigawa State's Director of Grazing, Malam Sulaiman Kilan Mohammed, and Deputy Director of Forestry, Abdullahi Umar and Rabi'u Usman InvestJigawa's Senior Technical Assistant Stakeholder Management.
- On November, 10th, the Agency participated in a Virtual meeting with TechnoServe in respect of Commercial Agriculture for small-holder and agribusiness (CASA). The meeting addressed

issues on how to increase capacity utilisation at ginneries and increase demand for cotton to increase production.

- On November, 21st the Agency participated in a virtual meeting with BPE and UK NAIF to support Jigawa state in optimising its assets through PPP arrangements. The meeting aimed to review the existing PPP policy and ensure it aligns with current best practices for the state's development initiatives.
- On November, 23rd the Agency paid a courtesy visit to the Emir of Dutse to seek support for investment promotion in the state. Similarly, the agency had another meeting with the Principal Private Secretary (PPS) to the governor regarding states' participation in the SABER programme.
- On November, 25th, the Agency participated in a one-day Pre-meeting on Jigawa Mutual Accountability Framework (JIMAF) to conduct a thorough assessment of the state preparedness in anticipation of the upcoming annual review meeting and strategic dialogue.
- On November, 27th, the Agency attended the 2024 budget defence session at the Jigawa State House of Assembly.
- On November, 29th and 30th, the agency participated in a meeting with the Foreign Commonwealth and Development Office (FCDO) as part of the Jigawa Mutual Accountability Framework (JIMAF). The main focus of the meeting was to conduct a detailed review of



government projects, assess their current status, and ensure transparency and accountability. The collaborative effort aimed to provide a comprehensive evaluation of the ongoing initiatives.

- On November, 30th, InvestJigawa participated in a Meeting between Turkish Investors and the Jigawa state government regarding a proposed investment in a sesame processing and cleaning plant.



- On 12th December 2023, InvestJigawa hosted a meeting with the Organized Private Sector which focused



on the theme "Micro, Small, and Medium Enterprises (MSMEs) Support for Sustainable Growth".



The meeting aimed to discuss challenges encountered by MSMEs and explore viable solutions for fostering their sustainable growth. The panel discussion showcased prominent individuals; including Hassan Hashim of Hasinah Confectionary & Restaurant, Alfred Oladije of CoAmana Market Limited, Muhammad Zakar representing the National Association of Small Scale & Medium Enterprises (NASME), Mohammed Salisu Mu'azu, JAIZ Bank Plc., Aminu Sale, Small Scale & Medium Enterprise Development Agency of Nigeria (SMEDAN), and Danlami Shuaibu, National Association of Small-Scale Industrialists (NASSI).



- On November, convened a and the Ministry



30th, the Agency meeting with Propcom+ of Agriculture, focusing



on introductory discussions and exploring potential areas for investment and collaboration. The purpose of the meeting was to foster a mutual understanding among the entities and identify opportunities for joint initiatives in the agricultural sector. The meeting provided a platform for

sharing insights, aligning objectives, and establishing a framework for future collaboration that could contribute significantly to the economic growth and development of the state.



○ On 12th December 2023, InvestJigawa hosted its 2nd Annual Investors' Dinner at the Banquet Hall, Government House Dutse. Attended by a diverse group of stakeholders – from the private sector, policy makers, to service providers, this year's dinner was a testament to the power of partnership and collaboration. It provided a platform for dialogue, allowing InvestJigawa to bridge gaps between the private sector, policy makers, and service providers. Through these interactions, the agency aims to create an environment where ideas flourish, partnerships blossom, and innovation thrives.

Among dignitaries in attendance were His Excellency the Deputy Governor of Jigawa State, the Honourable Speaker of the House of Assembly, the Secretary to the State Government and His Royal Highness the Emir of Dutse. Notable investors present included the Chairman of Union Bank of Nigeria Plc. and Nigeria Sovereign Investment Authority Mallam Farouk Gumel who is also the



Chairman of WACOT Rice Limited, representatives from L&Z Integrated Farm, Comtraex Nigeria Limited, Matura Agro Resource, Great Northern Agribusiness, Amisec Limited, Silvex International Limited, and Caraway Africa Limited. Banks such as JAIZ and Guaranty Trust Bank and Federal Government agencies including Corporate Affairs Commission, the Nigerian Investment Promotion Commission, the Nigerian Export

Promotion Council, and Nigerian Export-Import Bank.



- On December 27, 2023, InvestJigawa, led by its Director General Furera Isma Jumare, coordinated a critical "Private Sector Consultation Meeting" to review the 2024 Business Enabling Reforms Action Plan (BERAP). The event, held at the office of the Director General, InvestJigawa, saw active participation of key stakeholders, including Sadiq D. Alhaji, Secretary of the Jigawa State Marketers Association; Hassan Hashim, CEO/Chairman of Hasinah Confectionary and Restaurant; Abdulkahar Muhammad, Member of the Jigawa State Marketers Association; and Danlami H. Shuaibu, Secretary of the National Association of Small Scale Industrialists (NASSI) Jigawa State Chapter and other Members of Jigawa state Investment promotion Agency. This marked a significant milestone in shaping the Ease of Doing Business landscape in Jigawa State, as these esteemed industry leaders contributed valuable insights and expertise in the discussions to refine strategies for the upcoming year.



8. INVESTOR RELATIONS

InvestJigawa embarked on a series of aftercare and deal-closing engagements with investors. These include the following:

- Meeting with Green Panacea Limited on a proposed solar project on 5th January 2023 to discuss the way forward.
- GNA progress review meeting on 11th January 2023 to discuss progress, challenges and way forward.
- The Agency held an Investment Appraisal Committee (IAC) meeting on 28th March 2023 to assess pending and new investment proposals submitted by potential investors. Subsequently, during its 18th meeting on September 1st, the Committee reviewed a presentation from Mafa Rice Limited. The company proposed a large-scale mechanized rice irrigation project that aims to increase rice production in the state by empowering the local community with advanced technology and skills. The committee assessed this initiative's viability and potential benefits for the state's economy and agricultural landscape.
- On the 22nd of September, the Investment Appraisal Committee held its 19th meeting, where pending investment issues regarding Amisec Industrial Company Limited and the Lee Group Rice project were discussed.
- On the 13th of October, the Agency participated in the Investment Appraisal Committee meeting with Matura Agro Resources Ltd, specifically regarding Hay (Fodder production) and processing in Jigawa state.
- Meeting with Sosai Renewable Energies Limited on 14th March 2023 to implement a mini solar energy project in the state in line with the Jigawa state off-grid solar policy.
- Meeting with Kadume Green Consortium and stakeholders on 30th March 2023 on setting up a climate-smart farm project.



- InvestJigawa, on 18th May 2023 held a strategic meeting with Lee Group and Chinese delegates to explore potential collaborations in seed production and research projects specifically focusing on vegetable oil and sugar crops. The meeting also presented opportunities for technology transfer and training initiatives to drive agricultural transformation in the State.
- InvestJigawa attended a joint meeting with Spire USA Inc. on the Aqua-Agri Based Community Development Export City Project on 6th June 2023. The meeting aimed at exploring the potential benefits of the project to align with the state's development objectives.

- InvestJigawa held a preliminary meeting with SD Agro Industries Ltd on a potential Large Scale Mechanized Agriculture project on 12th July 2023.
- InvestJigawa held a follow-up meeting with Lee Group on the way forward for the GNA water conveyance In Gagarawa and rice project at Yamidi, Hadejia LGA on 13th July 2023
- On August 1, 2023, InvestJigawa conducted a meeting with a consortium of solar companies to discuss the proposed project titled "Power Jigawa: Energy Access for All."
- On August 2, 2023, the Agency conducted a virtual meeting with Agri Resource Limited to discuss the proposed Solar and Waste to Wealth Projects.
- On August 10, 2023, the Agency facilitated a collaborative meeting involving Comtraex Limited, Babandoki, Muhassal Limited, and the Due Process and Project Monitoring Bureau to discuss the establishment of a fumigation chamber at MEPZ.
- Similarly, on August 10, 2023, the Agency facilitated a meeting between the British High Commissioner and a group of investors. The primary agenda of the meeting was to address the challenges faced by these investors and to discuss their plans for expanding their operations within Jigawa State.
- On August 15, 2023, InvestJigawa participated in a meeting with His Excellency the Governor and representatives from Lee Group. The purpose of the meeting was, first, to extend congratulations to His Excellency on his election victory; second, to express appreciation for the Jigawa State team's participation in the third China-Africa Economic and Trade Expo (CAETE) held in China; and third, and to introduce their partner company that specializes in Solar Energy projects.
- On August 23, 2023, the Agency participated in a progress review meeting for the GNA sugar projects. The main objective of the meeting was to assess the ongoing progress of the GNA sugar projects and to tackle any challenges related to its implementation.
- On August 24, 2023, the Agency convened an introductory meeting with Mafa Rice Limited to discuss the company's proposal to launch a rice farming project as a key component of their backward integration strategy in Jigawa State. This prospective project, if implemented, holds the potential to create employment opportunities, boost income levels, and facilitate the transfer of knowledge and skills to local farmers in the State.
- On August 29, 2023, the Agency conducted an aftercare meeting with Overland Airways to address and discuss the challenges encountered by the company and explore potential solutions moving forward.
- On August 31, 2023, the Agency conducted a virtual meeting with Camford Energy to explore a proposed project financing opportunity in Jigawa State.



The primary aim of the meeting was to discuss the potential financing options for investors interested in expanding their businesses, with a specific emphasis on the agriculture and energy sectors within the state. As part of the meeting's outcomes, InvestJigawa agreed to identify reputable investors and facilitate a connection between these investors and the company to facilitate access to financial support for their investment expansion endeavours.

- On the 1st of September, the Agency held a meeting with AFEX Commodity Exchange Limited where collaboration opportunities were discussed to enhance the productivity of Micro, Small, and Medium Enterprises (MSMEs), infrastructure development, and investments to strengthen food security. The result was a decision to develop a financing mechanism and concept note as a roadmap for value addition in agriculture and climate-smart investments in the state.



- On the 5th of September, the Agency held a meeting with Sunport Power Corp. Ltd., a Chinese investor interested in establishing a solar panel production factory and quarry activities in Jigawa State. The meeting was a crucial step towards potential investments in the renewable energy sector, which could significantly contribute to economic growth and sustainable energy supply in the state.
- On the 12th of September, the Agency facilitated a courtesy visit to His Excellency the Governor by Caraway Africa Nigeria Limited. The focus of this interaction was on Caraway Africa Nigeria Limited's tomato farming activities in the state, renewing land lease agreements and discussions regarding the expansion of their operations to include tomato processing in Jigawa State. The meeting also addressed various challenges and agreements for further cooperation, laying the foundation for potential growth in the state's agricultural sector, specifically tomato production and processing.
- On the 20th of September, a virtual meeting was held bringing together InvestJigawa, CoAmana Market, and representatives from the European Union Commission. The meeting showcased InvestJigawa's commitment to participate in the digital transformation of agricultural markets within Jigawa State. Collaborating with CoAmana and other initiatives, InvestJigawa aims to modernize the agricultural sector, improve market practices, and create sustainable value chains. These efforts reflect the state's vision for a more prosperous and technologically advanced agricultural landscape.
- On the 13th of October, the Agency facilitated a meeting with Starlink Global and Ideal Limited, and His Excellency the Governor. The meeting focused on the proposed sesame seed production and processing project in Jigawa state. Alh (Dr) Adeyemi Murtadha Adeniji, the Managing Director/CEO, of Starlink shared the company's substantial experience in exporting cocoa beans and cashews over several years. He further, highlighted the company's plans to diversify into sesame seed production and export. The company expressed its commitment to involving local farmers in year-round organic sesame production, moving away from the current seasonal approach. During the meeting, His Excellency, the Governor reiterated his dedication to strengthening the agricultural value chain and suggested potential opportunities beyond sesame seeds in the state.

- Similarly, the Agency facilitated a meeting with the Deputy Governor and representatives of the Manufacturers Association of Nigeria (MAN) and discussed the development of the Gagarawa Industrial Park. The primary focus was to deliberate on the commencement of work at the park by Investors that were allocated with plots on recommendation of MAN.
- On the 18th OF October, the Agency had a meeting with Basic Engineering (Crystal Sugar) regarding a sugar project in Hadejia local government. The meeting aimed to assess the current status of the project, resolve outstanding issues and determine the way forward.
- On the 30th of October, the Agency convened a meeting with AFEX Nigeria Limited and deliberated on the proposed framework for collaboration between the company and the Jigawa state government. The collaboration aims to enhance productivity and market access for farm products through various initiatives, such as capacity building for farmers, input financing, integration into commodity exchanges, provision of market and pricing data, and expansion into export markets, among others.
- On November, 7th, the Agency participated in a meeting with RASA beverages on potential investment in fertilizer & and solid minerals.
- On November 8th, the Agency participated in a site visit conducted by the Committee of Vendor Identification & Selection to assess potential input suppliers for the Wheat Program.
- The Agency, in collaboration with the Bureau of Public Enterprises (BPE), conducted visits to Jigawa Cassava Production Limited, Jigawa State Hotels Limited (Three Star Hotel), and Ibrahim Saminu Turaki Tower (Dutse Monument) for the assessment towards optimisation of Jigawa State assets.



- On November, 30th, the agency facilitated a meeting with His Excellency, the Governor, and Comtraex Nig. Ltd. During the session, Comtraex provided updates on the progress made, offering insights into their current status at Maigatari Export Processing Zone (MEPZ).



9. ADHOC ASSIGNMENTS

- On 27th July 2023, to find a lasting solution for the effective utilization of the Maigatari Export Processing Zone (MEPZ), InvestJigawa held a meeting with the management team of the Nigeria Export Processing Zone Authority (NEPZA). Subsequently, on 2nd August 2023, InvestJigawa facilitated a meeting with His Excellency the Governor and the management team of NEPZA to consolidate the effort made by InvestJigawa regarding making MEPZ fully operational.
- On 1st November 2023, the Jigawa state government approved the inauguration of the Ease of Doing Business Steering Committee, as well as the African Continental Free Trade Agreement (AFCFTA) Technical Working Group (TWG)

10. SUMMARY OF ACHIEVEMENTS

- Jigawa State ranked 2nd on the Ease of Doing Business subnational Presidential Enabling Business Environment Council report 2022;
- InvestJigawa signed an MOU with CoAmana Market Limited on market digitisation across the state. The project has commenced with significant success across some major markets;
- The construction of a fumigation chamber, facilitated by the agency, at the Maigatari export processing zone which is funded by the Jigawa state government through a grant from NEPC has reached 98% completion and is expected to commence operation in December 2023;
- MOU signed between Jigawa State Government and Spire USA Inc. on Aqua-Agri Based Community Development Export (ABCDE) City Project.